

CHAPTER V

CONCLUSION AND SUGGESTION

A. CONCLUSION

Based on the data described previously, in the indication of the data analysis in this study, the implementation of the Direct Method in presenting product knowledge is claimed to be able to improve employee's speaking skill. To conclude the results of this research, the data are analyzed and presented in quantitative ways.

This research indicates that using the Direct Method in salesperson department of Ace Hardware Kemang Pratama Bekasi, there were some conclusion that have been found by the writer:

1. There is a significant influence between speaking skill through direct method for the employee.
2. The result of calculation using SPSS 25 Program showed that t_{observed} is higher than t_{table} which is $27,51 \geq 2,093$ and it is significant. It means that the Null Hypothesis (H_0) is rejected and the alternative Hypothesis (H_a) is accepted. Thus, there is different effect between employees speak were taught by using Direct Method and without Direct Method.
3. The average number of scores obtained from the pre-test was 56,6 and the average number of scores obtained from the post-test was 69,8.

B. Suggestion

After carrying out this study, the writer recommends the following suggestion to the employees, company, and the other researcher that probably useful in the future.

1. For the Employees

- a. The direct method stimulated the employee's spoken responses. It was much easier to them to speak better. Therefore, it is better for them to continue these activities in the future. They will get more ideas to speak if they have always practice to speak with English, and make them become expert in speak English and not afraid with faced the customer foreigner again.
- b. It is very important for the employees to explore their communicative language in order to increase their speaking skill. in this sense the employees are expected to support the company to build speak English up culture, and to giving advise that might help improving English at salesperson department of Ace Hardware Kemang Pratama Bekasi.

2. For Company

- a. In order to improve English skill, the employee need time and support at practicing their ability. To make the process run well, the company must have a main rule so that the company may be able to give more

facilities' such as training English based on the employees level. The company is also expected to create the enjoyable circumstance while the employees learn English.

3. For Other Researcher

- a. It has been known from the result of the study that the use of Direct Method can improve employees speaking skill. Hereby, it is expected that the result of the study make the writer use an appropriate the methods of Direct Method on improving employee's speaking skill. Based on the explanation, the writer would like to suggest the other researcher; the result of the study can be used as additional reference to further research with different sample and occasion.
- b. This study describes how the Direct Methods could improve the employees' speaking skill. It is hard to solve all problems in speaking because there are so many problem. They are complex actually. Other researcher can carry out further studies in this area because the researcher has limitation in time, finance, and ability. They may consider this study as one of the references before they carry out research related to employee's speaking skill.

4. For STBA JIA

- a. The writer would like to give suggestion to STBA JIA. In order to complete their practice English speaking skill in their daily activity as

a way to increase the student's speaking skill and improve their skill in another method.

- b.** In this study, the writer got difficulty to find the source of books in STBA JIA library. So, the writer suggests for adding many more sources of books which is correlated with the methods used in learning English, mainly the method of the direct method.

